

Actual 04/01/12 to 03/31/13

**REVENUE****Sales Revenue**

Sales		-12.46
Subscriptions	6453.68	
Subscriptions - Student	0	
Subscription - Organizations	225	
Subscriptions - International	0	
<b>Subscriptions Total</b>		<b>6678.68</b>
Membership		120
National Sustainer Donations	18833	
Halifax Sustainer Donations	11692	
Vancouver Sustainer Donations	5166	
Toronto Sustainer Donations	3258	
Montreal Sustainer Donations	5023.75	
<b>Total Sustainer Donations Revenue</b>		<b>43972.75</b>
Advertising		1097.5
Institutional Partnerships		0
Local Fundraising Events		0
<b>Net Sales</b>		<b>51856.47</b>

**Grants and Donations**

National Donations	2770.28	
VMC Donations	418	
HMC Donations	60	
TMC Donations	100	
MMC Donations	890	
Total Donations		4238.28
Grants		25981.4
New Horizons Grant		20000
<b>Total Grants &amp; Donations</b>		<b>50219.68</b>

**Other Revenue**

Interest Revenue		10.03
Miscellaneous Revenue		0.18
Speaking fees/Honorariums		0
<b>Total Other Revenue</b>		<b>10.21</b>

**TOTAL REVENUE****102086.36****EXPENSE****Program Costs**

Halifax MC		5727.05
Vancouver MC		2526.39
Toronto MC		1624.58
Montreal MC		3269.91
<b>Total Programs Cost</b>		<b>13147.93</b>

**Productions Costs**

Sheet1

Illustrators & Photographers	500
Journalists (Non-staff)	3860
Editors (Non-staff]	410
Design	725
Contractors - other [Production]	0
Printing	10407.64
Mailing	995.67
Postage for returns	100.8
Printing Other (labels etc)	10.75
Misc. Production Costs	95.16
Purchases	0
Freight Expense	0
<b>Total Production Costs</b>	<b><u>17105.02</u></b>
<b>Payroll Expenses</b>	
Wages & Salaries	61723.22
EI Expense	1455.61
QPIP Expense	90.46
CPP Expense	1399.05
CSST Expense	360.32
WCB Expense	0
Payroll Remittances	0
QPP	457.89
QHSF	312.34
<b>Total Payroll Expense</b>	<b><u>65798.89</u></b>
<b>General &amp; Administrative Expenses</b>	
Accounting & Legal	946.09
Fundraising	775.63
Contractors - other [Not production	11572.5
Advertising & Promotions	1699.44
Fees & Memberships	250
Solidarity	0
New Horizons Grant Expenses	1055.24
Courier & Postage	384.05
Credit Card Charges	705.5
Server Costs	600
Interest & Bank Charges	467.4
Pay Pal Expense	1029.04
Office Expense	64.61
Printing and Reproduction	23.01
Miscellaneous Expenses	235
Storage	1140
Telephone	295.3
Travel & Entertainment	317.51
CRA penalties & interest	200.47
Credit Card Merchant Fees	0
Space Rental	379.95
<b>Total General &amp; Admin. Expenses</b>	<b><u>22140.74</u></b>
<b>TOTAL EXPENSE</b>	<b><u>118192.58</u></b>

**NET INCOME**

**-16106.22**